



Employment Opportunity



GRUNDFOS, one of the world's leading pump manufacturers, with an annual production of more than 10 million pump units is expanding its business in Iran. Circulator pumps (UP), submersible pumps (SP), and centrifugal pumps (CR) are the three major product groups. Today, Grundfos is the world's largest manufacturer of circulator pumps, covering approximately 50 per cent of the world market for these pumps.

ABOHAVA, distributor & the sole after-sales service of GRUNDFOS pumps, is looking to recruit highly qualified candidates for the following positions:

Finance Manager (Code: FM)

- A minimum BA degree (preferably Master's degree in Accounting, Finance, or Management).
- Minimum 5 years of Financial Management experience (preferably in related industries).
- Strong and proven track-record in Budgeting, Financial Planning, Tax Management, Asset / Inventory Management, Credit & Collection Management.
- Good computer skills (especially MS Excel, and Hamkaran-System).
- Familiar with preparations for IPO (Initial Public Offering) procedures in TSE (Tehran Stock Exchange).

Sales Manager (Code: SM)

- A minimum BA or BSc. degree (preferably in Business Administration, or Fluid Mechanics).
- Minimum 5 years of Sales Management experience (preferably in related industries)
- Sales process execution, presentation and negotiation skills.
- Leading, coaching, and motivating the sales teams both in the OEM / Project section and the Distribution channel (Tehran & Provinces).

Marketing Manager (Code: MM)

- A minimum BA degree (preferably in Business Administration, or Marketing).
- Minimum 5 years of Marketing Management experience (preferably in related industries).
- Marketing process execution, presentation and negotiation skills.
- Understanding of brand, advertisement channels, trade marketing, etc.

General Requirements

- Good command of English and Farsi (both written and spoken).
- Candidates must possess strong commercial drive, together with excellent presentation, negotiation, and analytical skills.
- Good computer skills (MS Office; especially Excel & PowerPoint).
- Ideal age of 35-50.

You may be surprised how well-positioned you are for success.

You can send your CV (Resume) to the following fax number or email address:

(Please mention the code)

Tel: **8821 34 25 - 27**,
No. 1, Sheykh Bahayi St.,
Abohava@AgahJobs.com

Fax: **8806 11 04**
Tehran 19917-13117
www.AgahJobs.com

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